

TOURISM EVENTS AND MARKETING - CAPE TOWN STADIUM - BOWL									
<i>Date availability subject to major Event Calendar</i>									
SERVICES RENDERED			UNIT	REMARKS	2013/14 Recalculated	2013/14 R	VAT Yes/No	2014/15 Recalculated	2014/15 R
					excl. VAT	incl. VAT		excl. VAT	incl. VAT
Facilities included in rental									
Bowl Rental Commercial									
Lower Tier			per day or part thereof		180 000.00	205 200.00	y	180 000.00	205 200.00
Lower and Middle Tier			per day or part thereof		350 000.00	399 000.00	y	350 000.00	399 000.00
All Tiers (City retains concessioins and hospitality)			per day or part thereof		500 000.00	570 000.00	y	500 000.00	570 000.00
All Tiers Clean Stadium Model	Operator retains concessions and hospitality		per day or part thereof		To be negotiated with Director: Cape Town Stadium	To be negotiated with Director: Cape Town Stadium	y	To be negotiated with Director: Cape Town Stadium	To be negotiated with Director: Cape Town Stadium
Subject to Delegated Authority of Director to negotiate rental options as attached under General Remarks									
*Bowl Rental Non-Commercial									
Lower Tier			per day or part thereof	* plus direct costs	90 000.00	102 600.00	y	90 000.00	102 600.00
Lower and Middle Tier			per day or part thereof	* plus direct costs	175 000.00	199 500.00	y	175 000.00	199 500.00
All Tiers (City Retains Concessions and hospitality)			per day or part thereof	* plus direct costs	250 000.00	285 000.00	y	250 000.00	285 000.00
All tiers ;Clean Stadium Model	Operator retains concessions		per day or part thereof	* plus direct costs	To be negotiated with Director: Cape Town Stadium	To be negotiated with Director: Cape Town Stadium	y	To be negotiated with Director: Cape Town Stadium	To be negotiated with Director: Cape Town Stadium
Additional Area for Rent									
Business Lounge Level 03			per day or part thereof	* plus direct costs	5 000.00	5 700.00	y	5 000.00	5 700.00
Business Lounge Level 04			per day or part thereof	* plus direct costs	25 000.00	28 500.00	y	25 000.00	28 500.00

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					Recalculated	R	Yes/No	Recalculated
					excl. VAT	incl. VAT		excl. VAT
Fringe Facilities								
Podium Rental (Full use of Podium)			per day or part thereof	* plus direct costs	80 000.00	91 200.00	y	80 000.00
Podium Rental (50% or less)			per day or part thereof	* plus direct costs	40 000.00	45 600.00	y	40 000.00
Rental of Pitch and cloakrooms			per hour	* plus direct costs	3 000.00	3 420.00	y	3 000.00
Cloakrooms			per day		6 000.00	6 840.00	y	6 000.00
Cloakrooms			half day		3 000.00	3 420.00	y	3 000.00
Hardened Surface			per day		4 000.00	4 560.00	y	4 000.00
			per half day		2 000.00	2 280.00	y	2 000.00
Cloakrooms			per hour	and Hardened Surface East or West exclusive use per hour	Delete	Delete	y	Delete
Cloakrooms			per hour	and Hardened surfaces East and West	Delete	Delete	y	Delete
Forecourt area (grass and hardened surface)			per day		Delete	Delete	y	Delete
Forecourt area (grass surface)			per day		Delete	Delete	y	Delete
Forecourt area (hardened surface)			per day		Delete	Delete	y	Delete
Commercial								
Forecourt Area			per day		20 000.00	22 800.00	y	20 000.00
Non Commercial								
Forecourt Area			per day		10 000.00	11 400.00	y	10 000.00
Community/Charity								
Forecourt Area			per day		5 000.00	5 700.00	y	5 000.00
South Forecourt			per day	No Setup Fee	5 000.00	5 700.00	y	5 000.00
Full Concourse			per day		45 000.00	51 300.00	y	45 000.00
Half Concourse			per day		25 000.00	28 500.00	y	25 000.00
Mobile Vending Units			per day		2 000.00	2 280.00	y	2 000.00

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Pitch Replacement			per m ²		70.00	79.80	y	70.00	79.80
Fencing within the Stadium Precinct			per linear metre		22.02	25.10	y	22.02	25.10
Parking Outside			per bay/day		20.00	22.80	y	20.00	22.80
Bus Parking Outside			per bus bay		100.00	114.00	y	100.00	114.00
Parking Inside			per hour						
0-0.5 hours			per bay		No charge	No charge	y	No charge	No charge
0.5-1.5 hours			per bay		8.77	10.00	y	8.77	10.00
1.5-2.5 hours			per bay		17.54	20.00	y	17.54	20.00
2.5- 3.5 hours			per bay		26.32	30.00	y	26.32	30.00
3.5-4.5 hours			per bay		30.70	35.00	y	30.70	35.00
4.5-5.5 hours			per bay		35.09	40.00	y	35.09	40.00
5.5- 8 hours			per bay		39.47	45.00	y	39.47	45.00
8.0-24 hours			per bay		87.72	100.00	y	87.72	100.00
Lost Ticket/Card			per ticket		43.86	50.00	y	43.86	50.00
Big Screens			per hour		5 000.00	5 700.00	y	5 000.00	5 700.00
Pitch Repairs			per sq m		70.00	79.80	y	70.00	79.80
Artificial Grass			per running meter		15.00	17.10	y	15.00	17.10
Floodlights			per hour		3 750.00	4 275.00	y	3 750.00	4 275.00
External Hiring of Pitch Protection									
Type 1 - Terra Track			per m ²	Rate excludes transport, insurance and sanitation, which is hirers responsibility	Delete	Delete	y	Delete	Delete
Type 2 - Terra Tile			per m ²	Rate excludes transport, insurance and sanitation, which is hirers responsibility	Delete	Delete	y	Delete	Delete
Pitch Protection			per m ²	Rate excludes transport, insurance and sanitation, which is hirers responsibility	40.00	45.60	y	40.00	45.60

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					excl. VAT	incl. VAT		excl. VAT	incl. VAT
Areas									
Seats									
Media Tribune									
Level 00									
4 x Change/dressing rooms									
9 x Auxiliary Rooms									
1 x Police Station									
1 x Medical Service Centre									
1 x Storage									
1 x Event Organisers Office									
11 x Supporting Rooms (specify)									
Level 01									
Media Centre (S/W)									
Hospitality Centre (N/W)									
Public Facilities									
Janitors									
5 x Supporting Rooms (specify)									
Level 02									
Concourse									
Podium									
Level 05									
Suites									
Venue Operating Control Room									
Level 06									
Public Facilities									
Janitors									
Consumables									
Pitch									
Field Preparation									
Posts / Nets									
Corner Flags & Line Markers									
Players Benches									
Ground Staff (Event Day)									
Pitch Protection									

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					Recalculated	R	Yes/No	Recalculated	R
					excl. VAT	incl. VAT		excl. VAT	incl. VAT
Stadium Services									
Cleaning:									
Pre Event (All hired facilities)									
Event Day									
Post Event									
Waste Management									
Removal									
Security:									
Day to Day Stadium Security									
Event Service Deployment									
Ushers									
Support Staff:									
Ushers									
Volunteers									
Stadium Staff:									
Overtime									
Meals									
Standby Staff:									
Electrician									
Electrical Reticulation (Specified Limited Service)									
Plumber									
Lift Technician									
Air-conditioning Stand-by Technician									
Ventilation (Specified Limited Service)									
Roller Shutter Door Stand-by Technician									
Audio Visual Stand-by Technician									
Network (Specified Limited Service)									
Fire Detection Stand-by Technician									
IPTV Stand-by Technician									
Event Services (To be paid by Event Operator)									
Accreditation									
Ticketing									
Stage Construction									
Event Specific Sound									

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					excl. VAT	incl. VAT		excl. VAT	incl. VAT
Event Specific Lighting									
Event Specific Medical									
City Services (To be paid by City of Cape Town)									
Metro Police									
Traffic									
Disaster Risk Management									
Fire & Rescue									
Law Enforcement									
Solid Waste									
Environmental Health									
Permits									
Transport Service									
Provincial Services									
SA Police Services									
Emergency Medical									
Legal & Risk									
Insurance									
Public Liability									
SAMRO Licences									
SAMPRO Licences									
Contracts									
Various									
Hours									
Setup/Preparation Events				5 Days prior to the Event for Set-up and 3Days after the Event for breakdown. An additional Set-up and Breakdown fee equal to 10% of the hiring fee for every day that the Set-up time of 5Days and the Breakdown time of 3Days are exceeded.					
Breakdown (all)									
Additional Setup and /or Breakdown Fee									

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			excl. VAT	incl. VAT		excl. VAT	incl. VAT	
Pitch Protection								
Type 1 - Terra Track	per m2	Rates exclude Insurance Transport and Sanitation	Delete	Delete	y	Delete	Delete	
Type 2 - Terra Tile	per m2	Rates excludes Transport , Insurance and Sanitation	Delete	Delete	y	Delete	Delete	
Pitch Protection	per m2	Rates excludes Transport , Insurance and Sanitation	40.00	45.60	y	40.00	45.60	
Wrap around advertising space at round pillars	per pillar		1 000.00	1 140.00	y	1 000.00	1 140.00	
Electronic Advertising Boards (If an Event involves broadcasting the following rate applies)								
Events that have International broadcast coverage	Per Hour Per 7.5m Unit		N/A	N/A	y	8 000.00	9 120.00	
Events that have International broadcast coverage	Per 5 Minute slots per 7.5m Unit		N/A	N/A	y	700.00	798.00	
Events that have local broadcast coverage	Per Hour Per 7.5m Unit		N/A	N/A	y	4 000.00	4 560.00	
Events that have local broadcast coverage	Per 5 Minute slots per 7.5m Unit		N/A	N/A	y	400.00	456.00	
The Following rates will apply if no broadcast coverage is involved:								
Events without broadcast coverage	Per hour 7.5m unit		N/A	N/A	y	3 000.00	3 420.00	
Events without broadcast coverage	Per 5 Minute slots per 7.5m Unit		N/A	N/A	y	250.00	285.00	
Rental of Kiosks								
Vending Category:								
1 - 23000 Spectators								
Alcoholic Beverage Providers	Per Kiosk or Beer Garden per Event Day		4 000.00	4 560.00	y	4 000.00	4 560.00	

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			excl. VAT	incl. VAT		excl. VAT	incl. VAT	
Non-Alcoholic Beverage Provider	Per Event Day	To trade from mobile units	10 000.00	11 400.00	y	10 000.00	11 400.00	
Food Kiosks Small	Per Kiosk per Event day		2 500.00	2 850.00	y	2 500.00	2 850.00	
Food Kiosks Large	Per Kiosk per Event day		3 500.00	3 990.00	y	3 500.00	3 990.00	
Roving Vendors	Per Event Day or per Kiosk per day if used		3 000.00	3 420.00	y	3 000.00	3 420.00	
23 001 - 45000 Spectators								
Alcoholic Beverage Providers	Per Kiosk or Beer Garden per Event Day		7 500.00	8 550.00	y	7 500.00	8 550.00	
Non-Alcoholic Beverage Provider	Per Event Day	To trade from mobile units	15 000.00	17 100.00	y	15 000.00	17 100.00	
Food Kiosks Small	Per Kiosk per Event Day		4 000.00	4 560.00	y	4 000.00	4 560.00	
Food Kiosks Large	Per Kiosk per Event Day		6 000.00	6 840.00	y	6 000.00	6 840.00	
Roving Vendors	Per Event Day or per Kiosk per day if used		5 000.00	5 700.00	y	5 000.00	5 700.00	
45 001 - 55 000 Spectators								
Alcoholic Beverage Providers	Per Kiosk or Beer Garden per Event Day		10 000.00	11 400.00	y	10 000.00	11 400.00	
Non-Alcoholic Beverage Provider	Per Event Day	To trade from mobile units	20 000.00	22 800.00	y	20 000.00	22 800.00	
Food Kiosks Small	Per Kiosk per Event Day		6 500.00	7 410.00	y	6 500.00	7 410.00	
Food Kiosks Large	Per Kiosk per Event Day		8 000.00	9 120.00	y	8 000.00	9 120.00	
Roving Vendors	Per Event Day or per Kiosk per day if used		6 500.00	7 410.00	y	6 500.00	7 410.00	

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General									
Direct Costs refer to all additional costs other than the venue rental such as cleaning ,security,electrical standby,lifts standby ,pitch protection and other costs that may arise from the clients needs.									
A Non-Refundable Commitment Fee of 20% of the venue rental is payable in advance to confirm the booking									
In the event of the booking being cancelled other than by an " ACT OF GOD" less than sixty calendar days prior to the event , the Commitment Fee is to be retained by the City									
Provincial Government and National Government: Rate: 50% of hiring fee plus direct costs to be ascertained by the City per event .									
Non commercial rates of 50% of venue rental for "Fringe Facilities" will be applicable to all Non-Commercial activities for Community Organisations (NPO's, Schools, Churches, Amateur Sporting bodies etc. Proof from the applicant is required in terms of the above classification.									
Use of Pitch will be subject to Pitch Protection .									
Damage Deposit of 20 % rental fee payable in advance									
Additional 10% Administration Fee will be charged to clients for the services (if required) of approved and authorized City Service Providers utilized for any event.									
An additional Set-up and Breakdown fee equal to the 10% of hiring fee for every day that the Set-up time of 5Days and the Breakdown time of 3Days are exceeded.									
Capacity:									
Lower Tier = 23 003									
Lower and Middle Tier = 38 597									
All Tiers = 50 304									